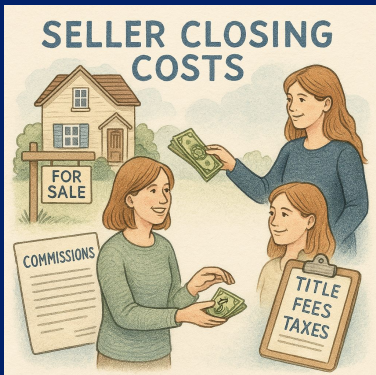







## HOME SELLING GUIDE: **CLOSING COSTS**

Selling a home in Sacramento involves understanding and budgeting for closing costs, a variety of fees beyond the sale price. These can include title insurance, transfer taxes, escrow and title fees, and prepaid property taxes. Each of these costs needs consideration to ensure smooth financial sailing during the sale process. Additionally, realtor fees, generally 2.5% to 3% per agent, also play a significant role but are often negotiable.

Being aware of the specific dynamics of the Sacramento market can also make a difference in effectively handling these costs. Sellers can explore various strategies to manage closing costs, such as negotiating with buyers, using closing cost calculators, and comparing service provider fees. Through informed preparation and strategic financial planning, sellers can alleviate last-minute surprises and enhance their overall selling experience.



-  Title Insurance protects against ownership disputes.
-  Transfer Taxes are at \$1.10 per \$1,000 of home value.
-  Escrow and Title Fees ensure fulfillment of transaction terms.
-  Prepaid Property Taxes cover up to the closing date.
-  Realtor Fees range from 2.5% to 3% per agent, and are negotiable.



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