## HOME SELLING GUIDE: PRE-INSPECTIONS

A home inspection is a critical step in the home selling process in Sacramento. It involves an objective examination of a house's structural and system elements like HVAC, plumbing, electrical setups, and the foundation.

A pre-listing inspection allows sellers to tackle issues beforehand, offering benefits like boosted market value and reduced negotiation pressures.

Considering such inspections can give sellers a competitive edge, especially in Sacramento's vibrant market. Professional inspectors understand local building codes and can provide a comprehensive evaluation.

Though some matters could be obvious, regional-specific challenges like soil stability and climate conditions are vital considerations that professionals can address.





- Home inspections examine structure and systems.
- Pre-listing inspections address issues early.
- Inspectors should be certified and experienced.
- Sacramento's climate affects inspection focus.
- Pre-inspections enhance market value and trust.



## KELLOGG FAMILY REAL ESTATE TEAM KELLOGGFAMILYREALESTATE.COM



CA DRE # 01150953, 02023430